Private side of PPP - bringing the matching complement

Nigeria Goes Green

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• What consultants see? What they can say?
  – vertically and horizontally engaged
    [EU, World Bank, IFC, UN] [Stakeholders] [Private]
  – helping to bring the whole system working
  – helping one or another side
  – also see malfunctions
Ppp

- Joint-venture co-investment
- Concession subsidy
- Project fee
- Concession fee

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Motivation of private side
- profit
- maintaining the job

Benefits
- will do their best to stay in business
- are specialized

Covering needs
- matching
- mismatching
  - depends on public side conditions
GREEN practice

Waste nationwide recycling and treatment programmes
local service
GREEN practice

Energy

- eco | nationwide
- local solutions
GREEN practice

what we can expect from Private side in Going Green strategies?

technology development/adoPTION

marketing part

conglometaRE of different solutions and approaches; geographically fragmented

startups? techies?
GREEN practice

main manifested mistakes

- lack of control or bogus conditions set
- occurrence of monopoly
- politics instead of profession
**GREEN practice**

Private side will go as far as allowed

- do not lose control
- do take advantage
GREEN practice
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Best practice knowledge on PPP is a sector, where everybody in the world can learn and benefit from another.

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